

JEEVAN KUMAR SIRIPILLI

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TELECOMMUNICATONS & BUSINESS ANALYST PROFESSIONAL

Business Analyst – EV Infrastructure | DJT HAIKA EV Charger Manufacturing Co.

Support HR and operational analysis for EV charger manufacturing programs; coordinate vendors and contractors; prepare workforce productivity dashboards and management reports; assist leadership with expansion planning.

Business Analyst / Administrative Operations | APSFL

Led district-level workforce planning and HR coordination; handled onboarding documentation, attendance tracking, and payroll inputs; prepared MIS dashboards; organized training programs; maintained vendor contracts and SLA records; supported grievance handling; negotiated backbone upgrade projects; delivered 15% revenue growth through operational improvements.

Junior Network Manager | APSFL

Supervised 80–120 staff; coordinated duty rosters and field deployment; ensured policy and safety compliance; supported invoice audits and vendor billing resolution; drove productivity improvements across multi-district teams.

AREAS OF EXPERTISE

- Strategic Network planning
- Budget and Cost Reduction
- Technical Marketing Product Management
- Infrastructure Analysis & Development
- Vendor Relationship Management
- Strategic Problem Resolution
- Business Analyst
- Project Management
- Continuous Improvement
- Critical Decision-Making
- Handling Operations without any hamper
- GSM Mapping
- Resource management
- Equipment modification
- Project Planning

SKILLS

- Windows NT/2000, Windows XP 07, PowerPoint & Excel, Windows 10
- Excellent verbal and written communication skills
- Excellent time management skills with proven ability to meet deadlines
- Strong Communication and problem solving skills
- Strong supervisory and leadership skills with the ability to effectively train others
- Understanding of business and management principles
- Proven track record in delivering projects and cost savings
- Excellent knowledge in Photoshop
- Internet Applications in all telecoms activities
- Strong Hardware and Networking Skills
- CCNA Routing and Switching Skills
- Self Confidence and honesty.

CERTIFICATION

- Awarded Certification from CISCO SYSTEMS INC. as a highly trained Network Associate Routing and Switching Certification Professional on 19th April 2018.

PROFILE OVERVIEW

- Managing a team of 80 to 120 workers while optimizing the current work structure to ensure efficiency and profits. Encouraged growth by researching and creating new opportunities.
- Exploring new opportunities in terms rural placement of channel.
- Planning to upgrade APSFL connections of the existing operators from the present signal.
- Market Survey & Identifying new networks for FTTH.
- Worked as a Tele communication professional along with Marketing Manager in Andhra Pradesh State Fibber Net Limited.(APSFL)
- Created BRDs, FRDs, and user stories for cross-functional teams to ensure clarity in project execution.
- Designed process workflows, wireframes, and use cases to improve system efficiency.
- Performed data analysis using Excel/SQL/Power BI to derive actionable insights and support decision-making.
- Collaborated with stakeholders, developers, and QA teams to deliver projects on time and within budget.
- Managed 120 employees ensuring high quality customer service while providing Ethernet and TDM products for customers. Mentored advised and scheduled employees to enable optimum opportunities.
- Analyzed the sales process to optimize the sales resulting in a 15% increased revenue for the year.
- Negotiated and Project managed upgrade for backbone network.
- Analyzed expenditures and projected growth areas to ensure positive gains
- Developed marketing objectives and assigned components to different individuals
- Meetings with workers and staff regularly for work feedback and will explain to improve the customers for better profitable business to company.
- Executed GSM RF drive test and mapping for coverage, quality, and signal strength analysis.
- Conducted frequency planning, neighbor planning, and parameter tuning to enhance network efficiency.
- Mapped coverage gaps and recommended cell site additions/antenna tilts for better customer experience.
- Prepared detailed reports and presentations for management on GSM network performance and improvement plans.
- Collaborated with RF engineers and field teams for troubleshooting and optimization activities.
- Maintaining all power supplies for continue communications services for all vendors and customers.
- Regular updates to be given to management about the works and also business developing ideas.
- Meeting monthly with management to review growth objectives
- Specialist in network optimization and recognized for an amazing ability to evaluate networks and determine effective solutions.
- Facilitate department improvements through analysis and recommendation of processes and policies.
- Coordinate and maintain maintenance agreements and service contracts with integral telephone systems
- Defined plans, problems, and resolutions and provided detailed reports to applicable management.
- Provided support for telecom issues originating and escalated from Help Desk.
- Audited and managed telecommunication invoices and resolved billing issues with telecom vendors
- Led planning and implementation of company projects including participation in design and testing phases.
- Selected and trained project staff based on technical and functional development and overall performance.
- Established service levels and customer requirements through regular interaction to determine needs.

EDUCATION

- **Bachelor of Commerce in Computer Applications**
Glocal University, Uttar Pradesh (2014–2017) .
- Intermediate MPC – NRI Junior College, Andhra Pradesh
- SSC – Amar Concept School, Visakhapatnam

PERSONAL DETAILS

Date of Birth:19th September

Languages Known: English, Hindi & Telugu

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