

# RESUME



## AMITKUMAR ASHOK MAHANT

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### Objectives

I want ,wish to work in better & bigger Organisation where my creativity will get Stimulant with open culture , adapting new technologies. I would like to explore in the big market , where I will learn new things & can be able to show my best skills .

### Aim :

Think big achieve big. Always be positive in life it will help for all good thing to happen. Do hard work with sincerity and have faith in God.

### Professional qualification / Educational Qualification -

Education	Marks / Class	Year of passing	Collage / University
<u>Masters in Management Science (Marketing)</u>	Distinction class	1999	IBMR Collage, Pune University
<u>Diploma in Business Management</u>	IInd Class	1998	Bharati Vidyapeeth, Pune
<u>Diploma in Engineering</u>	IInd Class	1997	SES Polytechnic Solapur / MSBTE, Mumbai Board
SSC	Distinction class	1993	Siddeshwar High School, Solapur / Pune Board

### Work experiences : -

<b>1. NEEV BIOCHEM PVT LTD.</b> Plot No. 5, Sahani Sujan Park, Bibvewadi, Kondhava Road, Pune – 411040 Maharashtra	<b>Position - Manger (EXIM &amp; Business Development)</b> (Duration - APRIL' 2024 to 31 May 2024) (2 Months))
Located at :- PUNE Company Profile :- Manufacturer Exporter of Vitamin E / Amino Acid (Soys/ Sun flower Oils)	

<b>2. BALAJI AMINES LIMITED</b> (A Specialty Chemical Company)	<b>Position - Manger (Exim &amp; Business Development)</b> Duration - Feb' 2004 to 31 August 2023 (20 Years )
Location - Solapur office Company profile - Specialty Chemical Manufacturing Exporter Company Key Role - Exim Operation, Supply Chain Management, Procurement of RM & Project Capital Goods and other Equipment, Forex compliance with bank, Global Regulatory Compliances in respect of Chemicals produced by Balaji Amines, SCOMET, Restricted Chemical Compliances and Obligations with Authority. Building Sea/ Sir Logistics support directly with Liner's form Import and Export. DGFT Policy, Customs Regulations, REACH Compliance and support. Chemical Reach Regulations for Europe, Shipping process and Customs Documentations and EDPMS / IDPMS obligations as per RBI Guidelines.	

**Role and Responsibility: -**

**Export -**

1. Export Data / Source Study for International Marketing, Load Generations & Export / Import Operations Including
2. Documentations, offering, Negotiations & internal communications for Dispatches.
3. Co-ordination with CHA and Shipping lines for bookings and Sea Freights Negotiations
4. Pre-shipment, post shipment & bank related documentations
5. Expert in field of SCOMET related to products of BALAJI AMINES LIMITED.
6. Actively participating to care for Trade fair, Exim Webinars
7. Forex related activity with bank for E-BRCs Generation and Bill closures for Inward Payments.
8. Daily updates / Study for Exchange Rates and Impacts on Import / Export Payments .
9. Supplies, offer, check under Deemed Export , SEZ Supplies & Compliance under Advance Licenses or DBK .
10. Feedback recording for delivered goods for ISO reporting.
11. DAILY Coordination to factory for Daily Dispatches.

**Imports -**

1. Requirement check and Call for Quotations, Comparison
2. Processing for PO & arrangement of entire Import Clearance Difficulties if any with Customs Portal, Duty calculation ,
3. Procurement of EPCG License if required for Duty saved.  
(Items - Capital goods / catalysts / spares / equipment)
4. DGFT operation for EPCG, Advance license and Scomet , Restricted License Obligations
5. Import Payments process with Bank and 15 CA / 15 CB in case for Non-Import payments.  
Outward Payment Responsibilities -
6. Filling of Bill of Entry and checks, Clarification to Customs query in during examination.
7. In-charge for EPCG Scheme and intimation to Customs in case of EPCG availed, Record Keeping.
8. Account Re-cancellation for Import payments.

**DGFT Operation / Responsibility –**

1. Advance License / EPCG / SCOMET Applications, monitoring & Obligations
2. DGFT , Notifications, Public Notice daily updates etc.
3. Monitoring & check during Redemption Applications on site Portal
4. IECs update / Modification every year during June
5. In-charge for Deemed Export supplies, SEZ Supplies & Compliance under Advance Licenses

**Customs / GST Responsibility -**

1. Advance License LUT Cancellation / or BG Cancellation.
2. GST Refund complete check on Shipping bills to map with till GST Portal & Refund status checks
3. RODTEP Checks , DBK Checks
4. Replies to Customs Notices with Concerned Justification
5. Factory stuffing new permissions, Renewals / E- Sealing Permissions from Division Customs & from JNCH
6. LUT Renewal on GST Portal

**Chemical Weapons Responsibility Obligation -**

Online e-Filling CWC Declarations every year since last 17 years

**RCMC Responsibilities -**

Renewals & Co-ordination for support with FIEO/ Chemexcil / Indian Chemical Council

**Exhibition Responsibilities –**

Preparation for Exhibition and Drafting advertisement catalogues, products specs with International Standards.

**Award Responsibilities -**

Application to Various Award like , Chemexcil, FIEO, Directorate of Industry FOR Export Performances

**REACH Responsibilities –**

1. Complete Reach Support and Compliance with Only Re-presentative.
2. Reach Tonnage Certificates & Safety Data Sheet support to buyers in Europe Union
3. Co-ordination to OR for REACH Updates.

**DBK / RODTEP Responsibilities -**

1. Complete check for DBK till it credited to Bank Accounts
2. RODTEP updates , making scrips & using these for Import pay duties .

**Seminar / Presentation / Exhibitions for Business Promotion Responsibilities -**

1. Participate virtually all FIEO/ Chemexcil / DGFT / FEMA seminars / meeting
2. Participated / presented seminar Conducted by Indian Chemical Council on -  
Secure Trade and Transfers of Chemicals : Regulations & Good practices in India  
Topic - Export of SCOMET\_1D\_ license procedure and obligations on - July 28, 2022.
3. Updation / Develop Company Catalogue in Comparison to Intentional requirements.
4. Part Revision / Update of Chemical Safety Data Sheets inventories as per International Standards.

**Travell experience to Overseas -**

Travelled to many countries by BALAJI Amines Ltd during period year of 2005 to 2022 to Spain, Germany, France, Italy to participate chemicals exhibitions, Business promotion & business Development meeting to clients at their factories / Industries.

**3. PRAAJ BUSINESS SOLUTIONS INDIA PVT LTD .**

ADDRESS – Raheja Tower , Office No 301,  
CBD Belapur , Mumbai, 411041 Maharashtra, India

Position - Manger (Business Development & Export Operations)  
Based At - MUMBAI  
Duration - July' 2024 to Feb 2025  
Company Profile - Exporter of Agri Products like.  
Basmati Rice Sella -1121/ 1509 Verities & fruits varities....

**4. Siemens Mobile –**

Address - Near Nal-Stop Chowk,  
Oppsite Telephone Exchange, Pune

Position - Marketing Executive  
Location - Pune  
Period - 12 Months – During Year 2001  
Job Profile - Marketing for AMC / Service Contracts of Siemens Mobiles.

**5. Horizon Resources Pvt Ltd At Pune –**

Franchise of ICIC Hosing Loans Bank as Direct Sales Agent .

Position - Marketing Executive  
Job Profile - Marketing Executive for Pre- Sanctioning & post Sanctions for Housing Loans.  
Period - 18 Months – During Year 2002

**Personal information: -**

Fathers name :- ASHOK GOLLALAPPA MAHANT  
Date of birth :- 30<sup>th</sup> March 1977  
Martial status :- Married  
Children 1 Daughter + 1 Son  
Nationality :- Indian.  
Hobbies :- Interact with people, Reading, seeing Movies, Travelling  
Passport :- M 9790222 Expiry – 24.05.2025

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